

Nayef Awad

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Professional Objectives

- I.T & Infrastructure Manager
- Chief Operating Officer
- System Analysis / Quality Assurance/ System Architect
- Business Consultant, Project Manager
- Business Intelligence , Cloud Enterprise Solutions

Skills / Competences

- Excellent Knowledge
 - of Windows O.S Platform
 - of MS-Office Products (Word, Excel, Power Point, Project, Visio, etc.)
- Solid background in cloud business, Analysis, Proof of Concept, Team Coordination
- Solid Experience in M.I.S
- Solid Background in ERP Software Design and implementation
- Advanced Developer of Test Cases
- Solid Expertise about detailed Restaurant's operations and Catering's Internal Circuit.
- Ability to analyze and evaluate new computer software and hardware
- Ability to break down complex problems into Small parts Solutions
- Analysis of Budgets, Cash flow and Auditing Reports (KPMG Intern. Standard)
- Numeric and Analytical skills with high Precision for details
- Consulting Industry with well Structured Mindset
- Team Coordination and task assignments, with strong communication
- Maximizing Team Performance
- Good Listener and diplomatic
- Solid experience to coordinate with clients to achieve high level of satisfaction
- Solid experience in gathering requirements from clients and providing guidance during design phase
- Flexible to take additional tasks and work overtime
- Always surveying the marketplace for new technologies that can benefit the team
- Transfer of Information (TOI) skills achieved using presentations and demos
- More than twenty-five years of experience in the software business
- Trilingual, (English, Arabic, French)

Academic Formation

Diplôme de technicien supérieur en Informatique de Gestion - (1979-1982)

- Collège Francel – École Polytechnique
- Diplôme D'état en Étude Collégial / D.E.C

Professional Expertise

Cloud Enterprise Solution Manager (2016- still) Cedars IT and Telecom Solutions- Riyadh
IT and Telecomm Solutions.

Project & Infrastructure Manager (2007- 2018) Advanced Nutrition Company-Riyadh-KSA
Health and Diet Food Business

IT. & Infrastructure Manager (2004 - 2007) SLIM AND LITE S.A.R.L - Beyrouth - Liban
Health and Diet Food center

IT. Infrastructure Manager (2002 - 2004) Storiom Mall - Kornet -Chehwan Liban
Mall Shopping Business - Retail business

I.T Manager (1998 - 2002) Magna Group S.A.L - Jounieh - Liban
Internet Service Provider.

General Manager (1992 - 1998) Cedars Software Group Zouk Mikhael - Liban
SOFTWARE HOUSE

PROJECT MANAGER (1989 - 1992) Golden Star Stores Jounieh - Liban
Supermarket & Food Industry

PROJECT TEAM LEADER (1981 - 1989) House of The Future Naccache - Liban
(Starting as a Programmer in this Co.) Research & Development Center

Professional Achievements

- **From 2016- still**, As a **Cloud Enterprise Solution Manager**, I had the opportunity to start a cloud business solution project for small and medium enterprise developing my expertise in Management Solutions, I was involved as a Business Analysis, Proof of Concept, and coordination between Tech Team.
The Project had 3 parts :
 - The dashboard was developed with HTML5, TypeScript, Angular,
 - The Database with AWS(Amazon web services like)/ EC2 (Elastic Cloud Compute web serv.) – RDS(Relational Database MySQL).
 - The Backend: with dotnet core C#.Hybrid Mobile App (Android and IOS): using HTML5, TypeScript, Angular and Ionic framework.
- **From 2007- 2018**, As a **Project & Infrastructure Manager**, I had the opportunity to continue developing my expertise with Advanced Nutrition Company (ANC) – From Nature Restaurant

My Job description involves:

- Requirement gathering of all kind of info for the internal circuit of the Catering Business
- Requirement gathering of all kind of info for the Client – Dietitian Procedures
- Analysis and evaluation of new equipment & tools needed such as servers and Point of Sale (POS) systems

- ERP Customization, Evaluation, Installation and Implementation
- Cost study and analysis of all assembled food Items
- Standardization of all procedures for the Franchise plan
- Creation of a well-structured Research and Development department.
- Finding solutions and managing the receivables and cash flow procedures
- Management of the Purchase Order Processing (POP)
- Management of the Dispatching Procedure
- Financial analysis starting by initializing a chart of account upon International standard (Ex. KPMG) ending by A setting Budgets, Cash flow and Auditing Reports, Managerial Professional Reports.

- **From 2004-2007**, As an I.T & Infrastructure Manager, I had the opportunity to expand my management skills by working in the **Catering Business with Slim & Lite s.a.r.l** » (**Health and Diet Food Center**).

My Job Description involves:

- Complete Analysis of the whole internal Circuit for the Catering Business, spreading from IT infrastructure analysis to resources required for the project and even to creating dispatching plans and procedures
- Implementation of all In house Software applications such as accounting system, food assembly, stock control and Point of Sale system.
- Detailed cost analysis of the food assembly
- Standardization of all procedures for the Franchise plan
- Creation of a well-structured Research and Development team
- Create and Manage the Client – Dietitian Procedures
- Create receivables and cash flow automatic procedures
- Purchase Order Processing,
- Dispatching Procedure
- Point of Sales and Tele Maintenance procedure

- **From 2002-2004**, As an IT and Infrastructure Manager, I had the opportunity to get into « **Mall Business** « **STORIOM MARKET** »

I've studied this project from scratch, starting with the mall construction and subdivision to mapping the different sections with engineers. I also fully implemented the Point of Sale system, Operating Systems Installations and Networking. I was also the key person in coordinating between the purchase department, the sales department, the stock inventory department and the auditing department .. Skills Acquired:

- Evaluation of Software and hardware to be installed
- Technical Mapping of whole the Network
- Codification of Products
- Management of Physical Inventory
- General Accounting
- Stock Management
- Purchase Order Processing
- Data extraction from Shop Scales, Networking, Software Installation, Data Exchange
- Analyze Data to draw business-relevant Conclusions
- Auto Pricing processing, logical and physical
- Point Of Sales / Stand alone Systems
- Payroll
- Statistics Reports and Market Survey

- **From 1998 till 2002**, I had the opportunity to work in the **Internet Service Provider business** with **Magna Group S.A.L**, it was during the start of the internet services in Lebanon.
- My work involved a full case analysis & implementation of satellites, routers, Access Servers, Servers (Silicon Graphics- Unix based) and Hubs. Software Applications such as:
 - Subscribers and billing systems
 - General Accounting
 - Users utilities (Web enable Applications)
 - Domain Name Registration & hosting
 - Email Server

- **During 1992**, I started my own software solution company **Cedars Software group (Software Development Company)** where the following **ERP applications** were developed:
 - General Accounting
 - Stock Management
 - Food Assembly
 - Statistics and Market Survey
 - Payables and Receivables
 - Payroll
 - Subscribers Management (Tourist Sector)

- **From 1989 -1992**, As a Project Manager at Golden Star, I was in charge of the in-house development team using COBOL Development under B.O.S / Business Operating Software (U.K Multi user Operating System) And developing customized ERP system for retail Business .

My tasks involved:

- Codification of Product
- Management of Physical Inventory
- General Accounting
- Stock Management
- Purchase Order Processing
- Data extraction from Shop Scales, Networking, Software Installation, Data Exchange
- Auto Pricing processing, logical and physical
- Point of Sales / Standalone Systems
- Payroll
- Statistics and Market Survey

- **From 1981 to 1989**, I started as a trainee with House of the Future Corp., then promoted to a programmer analyst then to Project Team Leader. I had the opportunity to work on various technologies and departments.
- We had a Main Frame - Honeywell Bull DPS7, it was a very brand-new concept at that time, I gained so much knowledge working and discovering new era of computers.

Projects involved in:

- An archiving Database following the International Thesaurus which allows the researchers and doctors to access the database at our center
- General Accounting, Payroll
- State Project for FSI. Management of Vehicles, Fees and Driving licenses in Lebanon
- A Statistic application concerning the Survey of Population's Transfer During the war in Lebanon.

Hobbies and Activities

- Chess, Sudoku
- Camping
- Hunting and Fishing
- Reading Financial Analysis Reports